

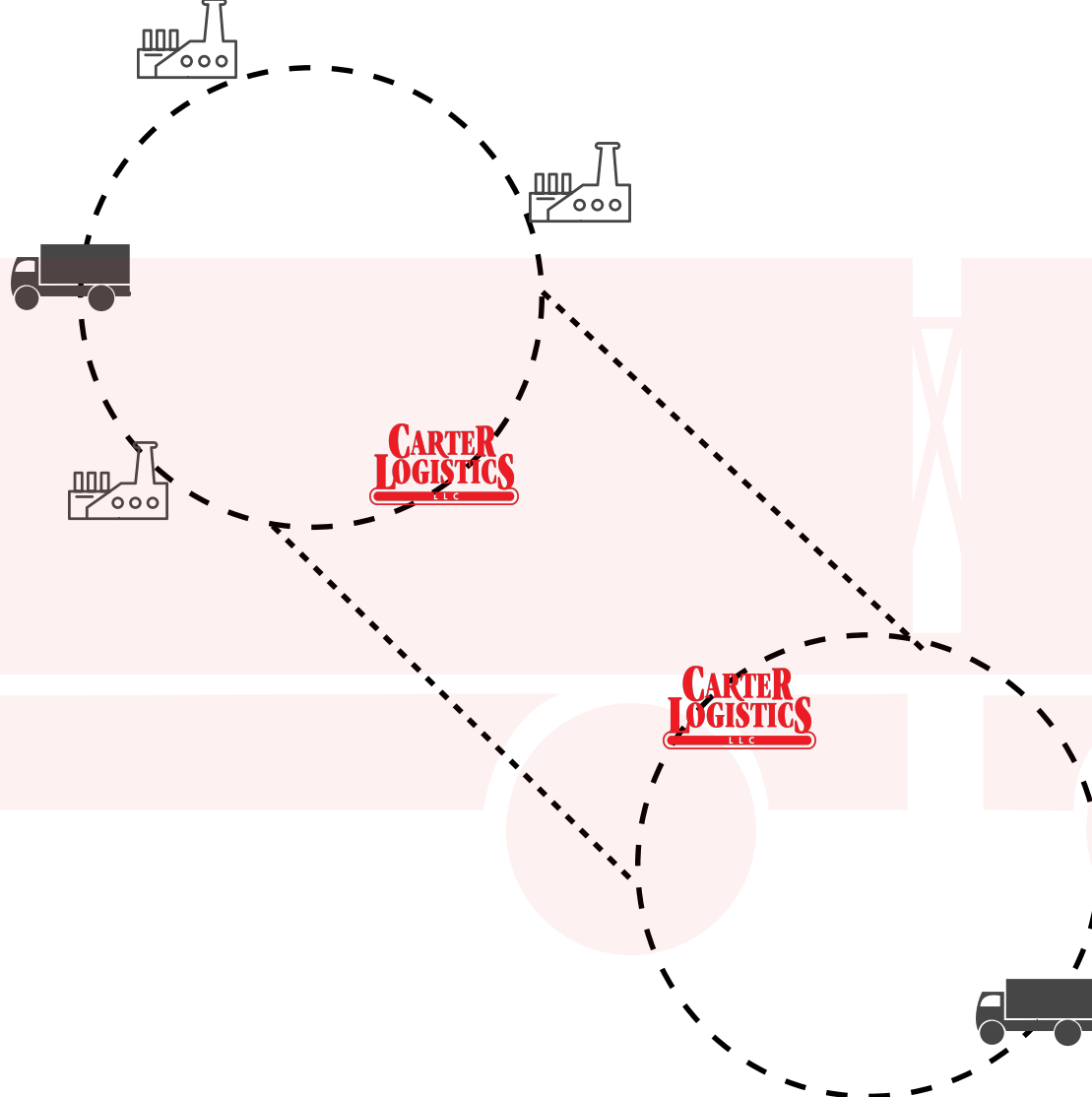
THE SHARED MILK RUN

What is the Shared Milk Run?

The Carter Shared Milkrun Network is a unique logistics model designed to support lean initiatives by combining freight from an international client base and thousands of suppliers into a single supply chain solution. One of the pillars of Carter's success is the "Split-Bill" methodology, which allows clients to fairly split the overall cost of shared milkrun routes.



Milkrun clients share the cost of each shared "milkrun route" based upon the percentage of weight they ship. For example, if you ship 50% of the total weight on a milkrun route, you pay only 50% of the transportation costs.



How it works:

- 1 Collections are made during scheduled window times for multiple customers on a shared route
- 2 A team of Logistics Analysts review routes weekly to maximize trailer utilization. The freight is verified using a proprietary, customizable scanning system
- 3 The data can be integrated with customer systems and create real-time reports
- 4 The milkrun system delivers frequent, scheduled shipments to reduce inventory and recapture floor space
- 5 The returnable containers are managed in a closed loop system that delivers them daily
- 6 The CSM maximizes utilization, reducing your cost, inventory, damage and overall carbon footprint

Advantages of Carter's Shared Milk Run:

- ✓ A large network of routes, partners, and facilities
- ✓ Just-in-time manufacturing capability
- ✓ Higher cube utilization
- ✓ Proprietary Split-Billing Methodology lowers cost
- ✓ Lower carbon emissions
- ✓ Best practices in international and border transportation
- ✓ Less freight handling and decreased risk of damage
- ✓ Professional drivers and operations personnel
- ✓ Lower administrative expenses
- ✓ Intra-Mexico Milkrun & Border services
- ✓ Returnable container service
- ✓ Greater supply chain efficiency

The Carter Shared Milk Run is made up of:

50

CUSTOMERS

1000

SUPPLIERS

350

ROUTES

And moves over **4 million** pounds per day

Supporting Lean Manufacturing Practices



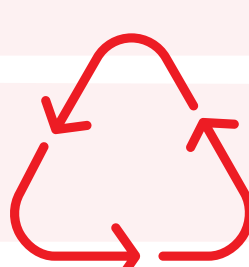
Daily frequency



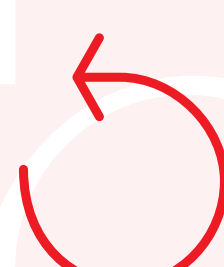
Reduced floor space and labor costs



Improved transit times with Scheduled Deliveries



Improved returnable container management



Regularly scheduled window times



For three generations, the Carter family of companies have been evolving to meet the demands of an ever-more-connected world. What began as a modest, family-owned dealership in 1957 eventually developed into a trucking company and then into a public and globally-owned logistics powerhouse with clients located around the world.

Find out more at www.carter-logistics.com